

## LENDER OF THE YEAR, AMERICAS

## **Golub Capital**

Golub took the top prize for the Americas, after raising more than \$2.5 billion for its flagship mid-market lending fund: Golub Capital Partners 11. Looking back at the year, Golub Capital president David Golub (pictured) said: "The biggest challenge was larger size transactions where our competition was a syndication market that often lacked appropriate standards around documentation and terms," noting it changed in the fourth quarter. Golub, which typically backs private equity-backed companies with between \$5 million and \$100 million, has since raised almost \$200 million for its follow up Fund 12.

The firm has also been busy deploying its capital. Among the deals closed in 2018 was a \$450 million loan to back GI Partner's acquisition of California Cryobank and Core Blood Registry. Other recent transactions include a unitranche loan backing the acquisition of Sola Salon Studios by AHR Growth Partners, MPK Equity Partners and PNC Riverarch Capital.